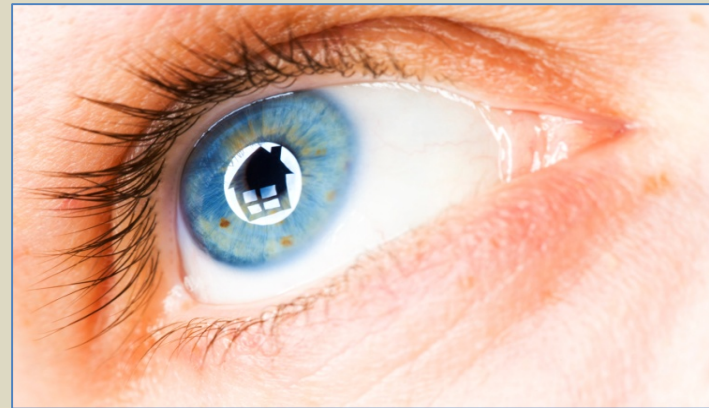


# Agent Market Share Report

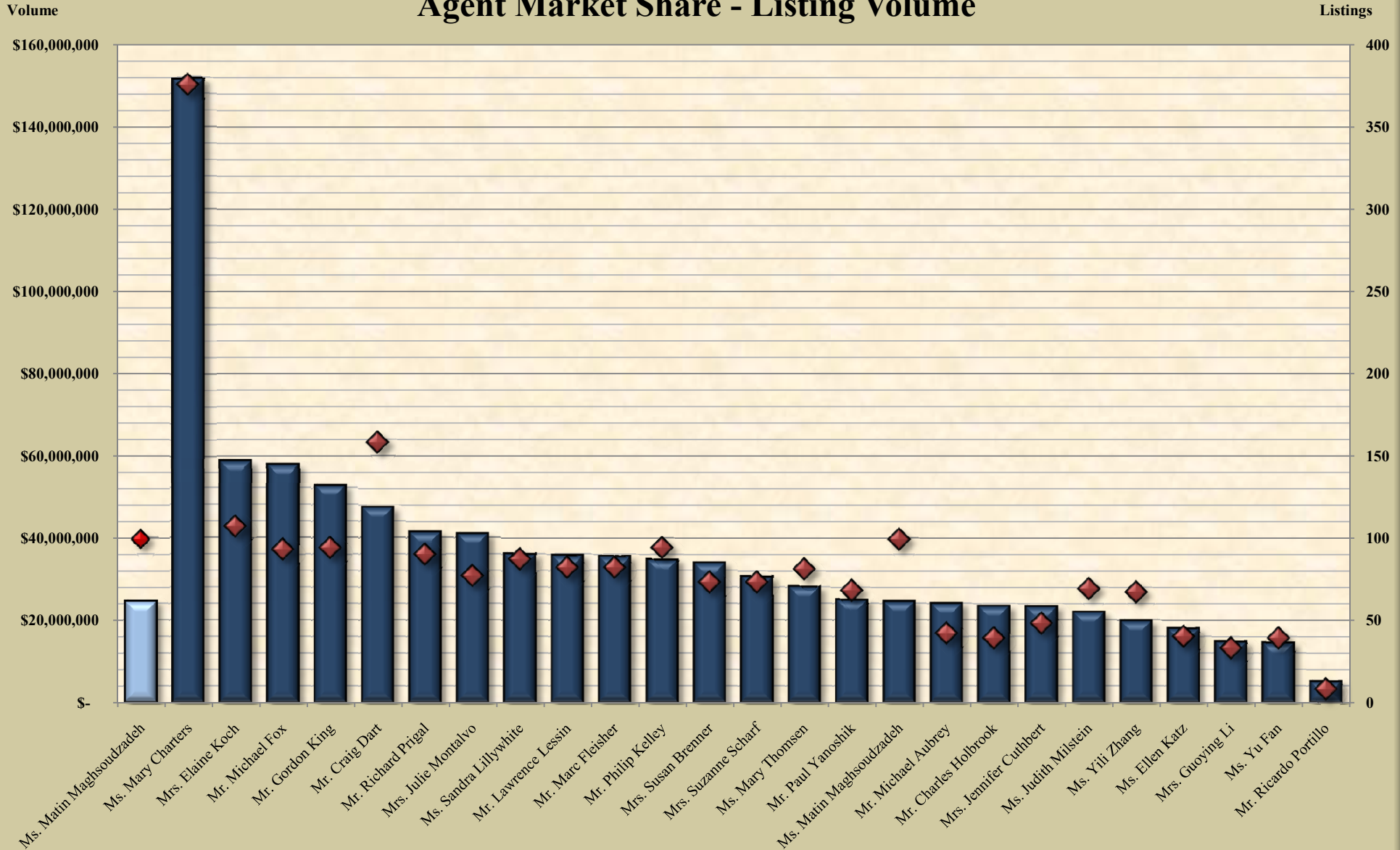
Selected Agent	
Agent Details	
Realtor	Ricardo Portillo
Broker	Hagan Realty
Agent ID	96948
Office Address	12801 W. Old Baltimore Rd
City	Boys
County	Montgomery
State	Maryland
Zip	20841
MLS	MRIS
Phone	301.540.XXXX
Cell	240.848.XXXX
Office Phone	866.424.XXXX
Fax	301.540.XXXX
Email	xxxxx@HaganRealty.com
Website	www.HaganRealty.com



Report Date	
Agent Details	
Report Date	10-Aug-09
Data Date	31-Jul-09



# Agent Market Share - Listing Volume



## RAPS Insight Realtor Report - Agent Market Share by Listing Volume

### Selected Agent

Rank	Agent Name	Brokerage	Closed	Volume	NP/OLP	NP/LP	DOM	Success Rate	Market Share
16	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	99	\$ 24,420,758	99.7%	98.8%	35.2	91.7%	0.6%

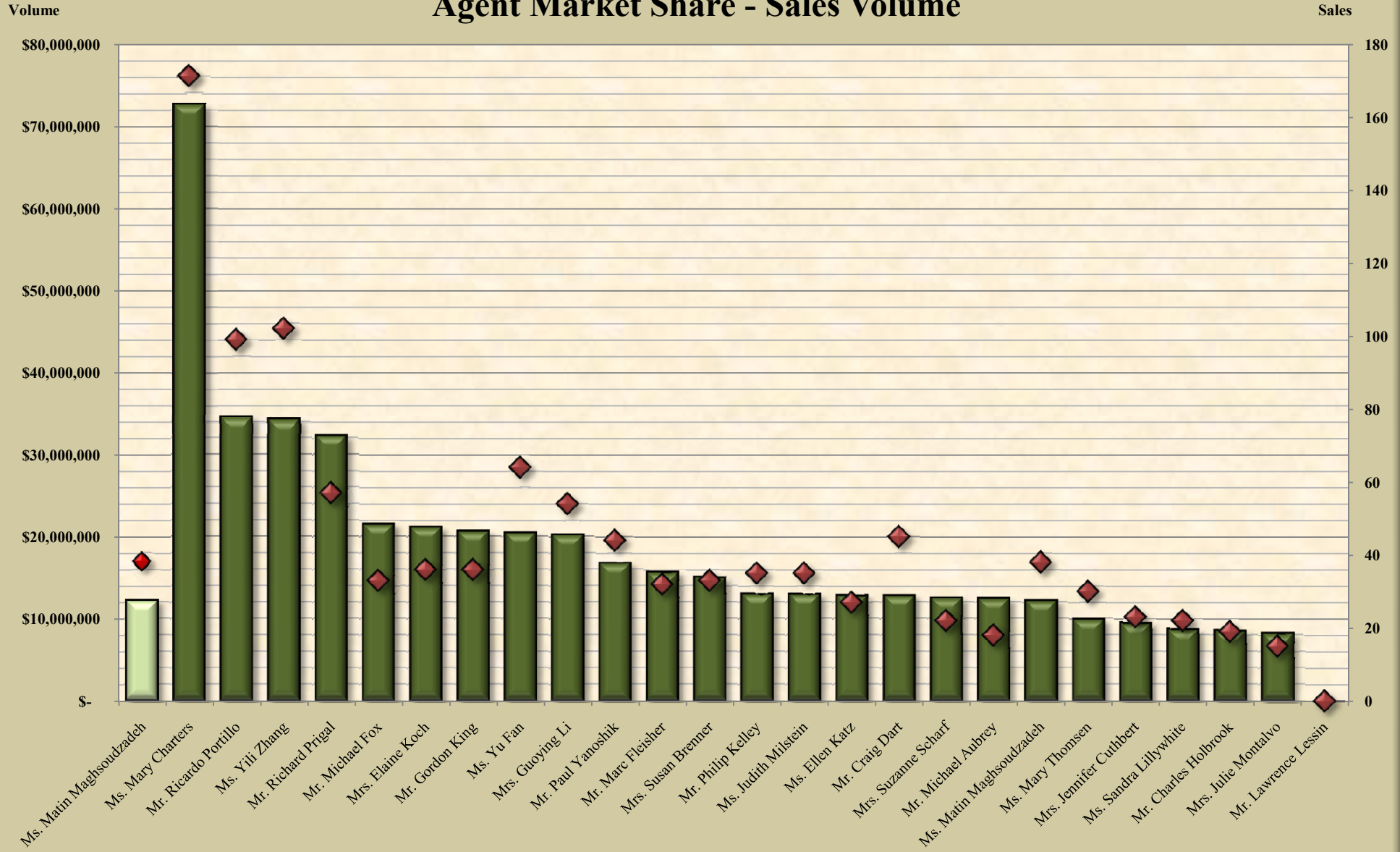
### Top 25

Rank	Agent Name	Brokerage	Closed	Volume	NP/OLP	NP/LP	DOM	Success Rate	Market Share
1	Ms. Mary Charters	Keller Williams Team Realty	375	\$ 151,614,633	97.2%	98.7%	55.5	84.1%	4.0%
2	Mrs. Elaine Koch	Long & Foster Real Estate, Inc.	107	\$ 58,608,532	98.5%	98.8%	51.8	58.8%	1.5%
3	Mr. Michael Fox	Michael D Fox REALTORS	93	\$ 57,759,918	100.7%	99.8%	74.8	73.8%	1.5%
4	Mr. Gordon King	Long & Foster Real Estate, Inc.	94	\$ 52,615,591	96.4%	98.0%	51.3	83.9%	1.4%
5	Mr. Craig Dart	Re/Max All Pro	158	\$ 47,277,574	99.3%	98.9%	44.6	81.0%	1.2%
6	Mr. Richard Prigal	RE/MAX Realty Group	90	\$ 41,304,061	98.9%	98.7%	34.4	73.2%	1.1%
7	Mrs. Julie Montalvo	Maryland Premier Homes	77	\$ 40,913,960	96.9%	98.8%	33.8	75.5%	1.1%
8	Ms. Sandra Lillywhite	Long & Foster Real Estate, Inc.	87	\$ 36,018,908	97.1%	98.8%	51.2	82.9%	1.0%
9	Mr. Lawrence Lessin	Save 6, Incorporated	82	\$ 35,625,388	99.4%	99.9%	33.5	75.9%	0.9%
10	Mr. Marc Fleisher	Long & Foster Real Estate, Inc.	82	\$ 35,365,382	98.1%	98.4%	42.0	83.7%	0.9%
11	Mr. Philip Kelley	RE/MAX Realty Group	94	\$ 34,634,036	98.3%	99.4%	49.1	87.0%	0.9%
12	Mrs. Susan Brenner	WC & AN Miller Realtors, A Long	73	\$ 33,798,346	97.5%	99.1%	45.2	79.3%	0.9%
13	Mrs. Suzanne Scharf	RE/MAX Realty Group	73	\$ 30,521,044	98.3%	98.7%	42.6	70.2%	0.8%
14	Ms. Mary Thomsen	Lou Thomsen Realtors	81	\$ 28,004,210	109.2%	106.7%	134.4	97.6%	0.7%
15	Mr. Paul Yanoshik	RE/MAX Realty Group	68	\$ 24,877,320	98.2%	98.7%	49.0	88.3%	0.7%
16	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	99	\$ 24,420,758	99.7%	98.8%	35.2	91.7%	0.6%
17	Mr. Michael Aubrey	RE/MAX Metropolitan Realty	42	\$ 23,992,320	95.5%	96.7%	73.0	65.6%	0.6%
18	Mr. Charles Holbrook	RE/MAX Metropolitan Realty	39	\$ 23,313,123	95.8%	97.8%	43.4	75.0%	0.6%
19	Mrs. Jennifer Cuthbert	Long & Foster Real Estate, Inc.	48	\$ 23,150,615	97.6%	98.9%	40.5	87.3%	0.6%
20	Ms. Judith Milstein	Long & Foster Real Estate, Inc.	69	\$ 21,827,350	95.7%	97.2%	45.1	79.3%	0.6%
21	Ms. Yili Zhang	Metrostar Realty, LLC	67	\$ 19,748,074	98.7%	99.0%	19.7	69.8%	0.5%
22	Ms. Ellen Katz	Weichert, REALTORS	40	\$ 17,888,403	98.9%	99.5%	21.5	93.0%	0.5%
23	Mrs. Guoying Li	Jobin Realty	33	\$ 14,626,910	97.9%	98.7%	33.7	78.6%	0.4%
24	Ms. Yu Fan	BMI	39	\$ 14,411,973	98.1%	98.7%	26.5	79.6%	0.4%
25	Mr. Ricardo Portillo	Hagan Realty	8	\$ 5,055,759	100.9%	100.9%	0.0	88.9%	0.1%

### Market Average - Top 100 Agents

			Closed	Volume	NP/OLP	NP/LP	DOM	Success Rate	Market Share
			4	\$ 972,861	99.7%	98.8%	35.2	91.7%	0.1%

# Agent Market Share - Sales Volume



## RAPS Insight Realtor Report - Agent Market Share by Purchase Volume

### Selected Agent

Rank	Agent Name	Brokerage	Purchases	Volume	NP/OLP	NP/LP	Share
19	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	38	\$ 12,128,863	98.1%	98.2%	0.4%

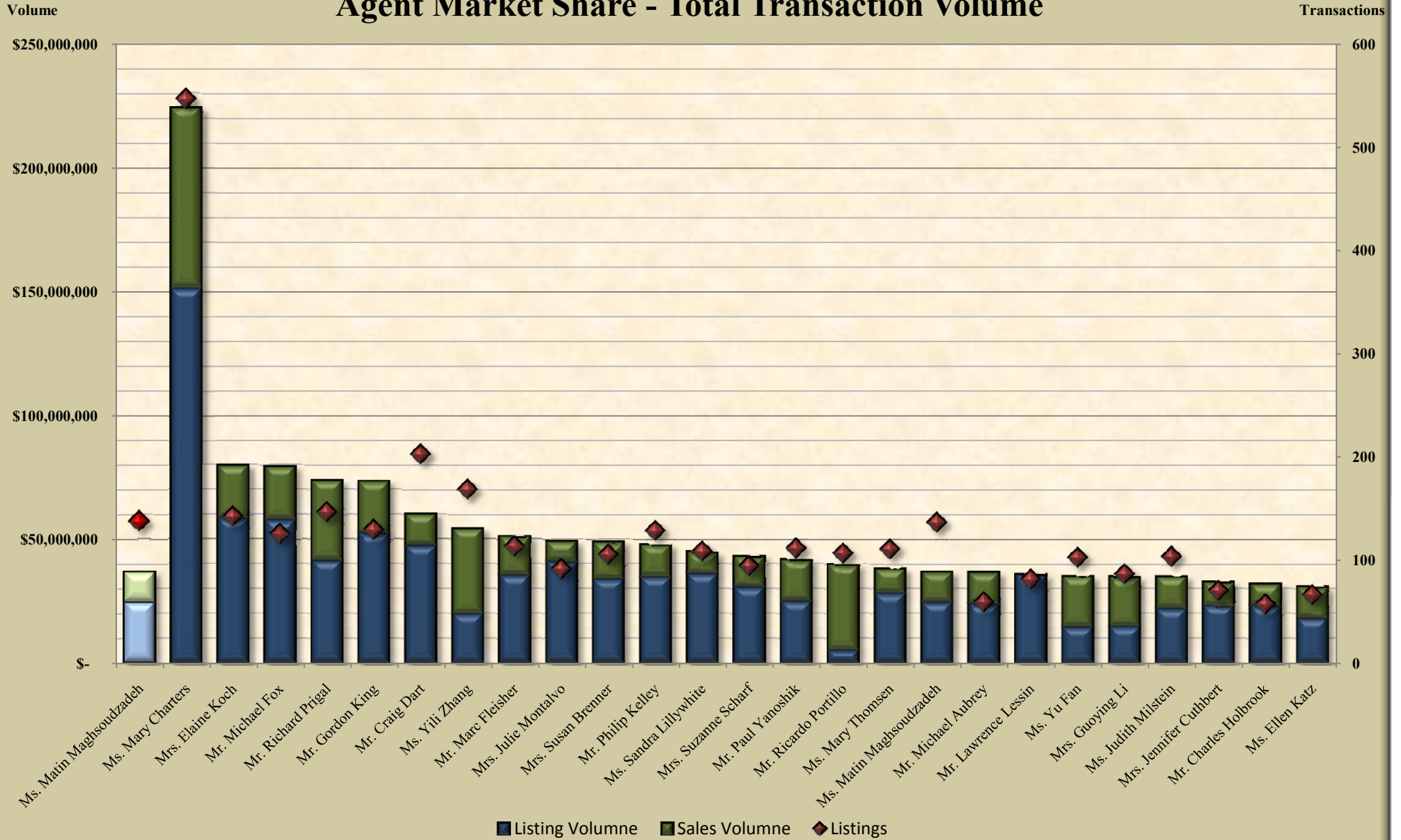
### Top 25

Rank	Agent Name	Brokerage	Purchases	Volume	NP/OLP	NP/LP	Share
1	Ms. Mary Charters	Keller Williams Team Realty	171	\$ 72,659,659	98.8%	99.4%	2.7%
2	Mr. Ricardo Portillo	Hagan Realty	99	\$ 34,526,408	96.2%	97.5%	1.3%
3	Ms. Yili Zhang	Metrostar Realty, LLC	102	\$ 34,286,582	99.6%	99.7%	1.3%
4	Mr. Richard Prigal	RE/MAX Realty Group	57	\$ 32,261,004	98.5%	98.7%	1.2%
5	Mr. Michael Fox	Michael D Fox REALTORS	33	\$ 21,433,694	101.8%	100.1%	0.8%
6	Mrs. Elaine Koch	Long & Foster Real Estate, Inc.	36	\$ 21,061,918	97.8%	98.7%	0.8%
7	Mr. Gordon King	Long & Foster Real Estate, Inc.	36	\$ 20,596,128	94.1%	96.1%	0.8%
8	Ms. Yu Fan	BMI	64	\$ 20,398,701	98.4%	98.8%	0.7%
9	Mrs. Guoying Li	Jobin Realty	54	\$ 20,154,245	98.6%	99.2%	0.7%
10	Mr. Paul Yanoshik	RE/MAX Realty Group	44	\$ 16,704,572	98.0%	98.2%	0.6%
11	Mr. Marc Fleisher	Long & Foster Real Estate, Inc.	32	\$ 15,594,527	97.1%	97.8%	0.6%
12	Mrs. Susan Brenner	WC & AN Miller Realtors, A Long	33	\$ 15,006,119	98.5%	99.5%	0.6%
13	Mr. Philip Kelley	RE/MAX Realty Group	35	\$ 12,941,226	97.4%	97.9%	0.5%
14	Ms. Judith Milstein	Long & Foster Real Estate, Inc.	35	\$ 12,907,855	96.2%	96.6%	0.5%
15	Ms. Ellen Katz	Weichert, REALTORS	27	\$ 12,765,256	99.0%	99.3%	0.5%
16	Mr. Craig Dart	Re/Max All Pro	45	\$ 12,759,026	99.5%	99.3%	0.5%
17	Mrs. Suzanne Scharf	RE/MAX Realty Group	22	\$ 12,462,410	97.2%	98.5%	0.5%
18	Mr. Michael Aubrey	RE/MAX Metropolitan Realty	18	\$ 12,372,859	96.2%	98.4%	0.5%
19	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	38	\$ 12,128,863	98.1%	98.2%	0.4%
20	Ms. Mary Thomsen	Lou Thomsen Realtors	30	\$ 9,850,699	109.2%	107.2%	0.4%
21	Mrs. Jennifer Cuthbert	Long & Foster Real Estate, Inc.	23	\$ 9,452,015	97.8%	99.3%	0.3%
22	Ms. Sandra Lillywhite	Long & Foster Real Estate, Inc.	22	\$ 8,676,815	97.6%	98.9%	0.3%
23	Mr. Charles Holbrook	RE/MAX Metropolitan Realty	19	\$ 8,508,139	97.4%	98.5%	0.3%
24	Mrs. Julie Montalvo	Maryland Premier Homes	15	\$ 8,106,200	99.1%	99.8%	0.3%
25	Mr. Lawrence Lessin	Save 6, Incorporated	0	\$ -	0.0%	0.0%	0.0%

### Market Average - Top 100 Agents

			Purchases	Volume	NP/OLP	NP/LP	Share
			3	\$ 618,713	98.1%	98.2%	0.1%

# Agent Market Share - Total Transaction Volume



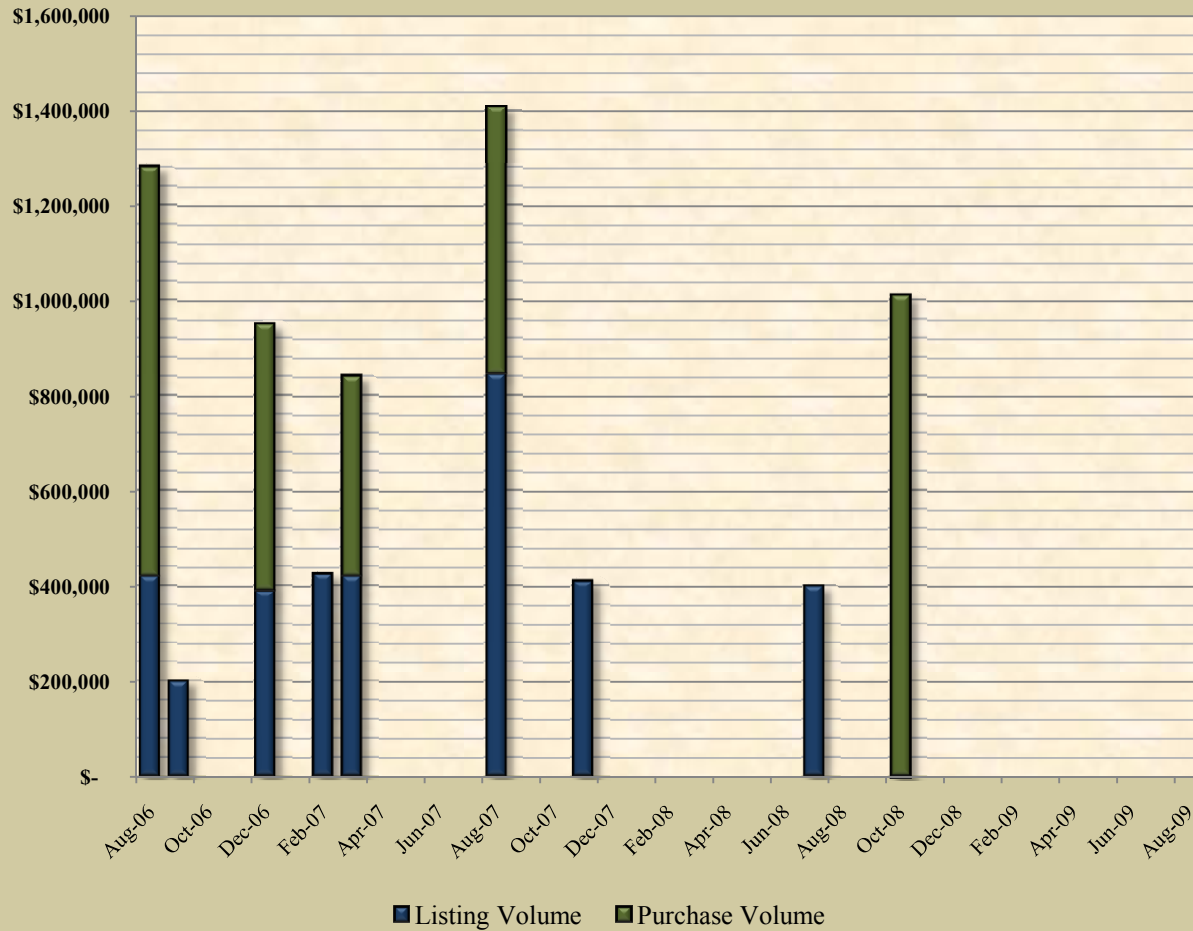
**RAPS Insight Realtor Report - Agent Market Share by Total Transaction Volume**  
**Selected Agent**

Rank	Agent Name	Brokerage	Listings	Volume	Purchases	Volume	Total	Total Volume	Market Share
17	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	99	\$ 24,420,758	38	\$ 12,128,863	137	\$ 36,549,621	0.56%

**Top 25**

Rank	Agent Name	Brokerage	Listings	Volume	Purchases	Volume	Total	Total Volume	Market Share
1	Ms. Mary Charters	Keller Williams Team Realty	375	\$ 151,614,633	171	\$ 72,659,659	546	\$ 224,274,292	3.44%
2	Mrs. Elaine Koch	Long & Foster Real Estate, Inc.	107	\$ 58,608,532	36	\$ 21,061,918	143	\$ 79,670,450	1.22%
3	Mr. Michael Fox	Michael D Fox REALTORS	93	\$ 57,759,918	33	\$ 21,433,694	126	\$ 79,193,612	1.22%
4	Mr. Richard Prigal	RE/MAX Realty Group	90	\$ 41,304,061	57	\$ 32,261,004	147	\$ 73,565,065	1.13%
5	Mr. Gordon King	Long & Foster Real Estate, Inc.	94	\$ 52,615,591	36	\$ 20,596,128	130	\$ 73,211,719	1.12%
6	Mr. Craig Dart	Re/Max All Pro	158	\$ 47,277,574	45	\$ 12,759,026	203	\$ 60,036,600	0.92%
7	Ms. Yili Zhang	Metrostar Realty, LLC	67	\$ 19,748,074	102	\$ 34,286,582	169	\$ 54,034,656	0.83%
8	Mr. Marc Fleisher	Long & Foster Real Estate, Inc.	82	\$ 35,365,382	32	\$ 15,594,527	114	\$ 50,959,909	0.78%
9	Mrs. Julie Montalvo	Maryland Premier Homes	77	\$ 40,913,960	15	\$ 8,106,200	92	\$ 49,020,160	0.75%
10	Mrs. Susan Brenner	WC & AN Miller Realtors, A Long	73	\$ 33,798,346	33	\$ 15,006,119	106	\$ 48,804,465	0.75%
11	Mr. Philip Kelley	RE/MAX Realty Group	94	\$ 34,634,036	35	\$ 12,941,226	129	\$ 47,575,262	0.73%
12	Ms. Sandra Lillywhite	Long & Foster Real Estate, Inc.	87	\$ 36,018,908	22	\$ 8,676,815	109	\$ 44,695,723	0.69%
13	Mrs. Suzanne Scharf	RE/MAX Realty Group	73	\$ 30,521,044	22	\$ 12,462,410	95	\$ 42,983,454	0.66%
14	Mr. Paul Yanoshik	RE/MAX Realty Group	68	\$ 24,877,320	44	\$ 16,704,572	112	\$ 41,581,892	0.64%
15	Mr. Ricardo Portillo	Hagan Realty	8	\$ 5,055,759	99	\$ 34,526,408	107	\$ 39,582,167	0.61%
16	Ms. Mary Thomsen	Lou Thomsen Realtors	81	\$ 28,004,210	30	\$ 9,850,699	111	\$ 37,854,910	0.58%
17	Ms. Matin Maghsoudzadeh	Long & Foster Real Estate, Inc.	99	\$ 24,420,758	38	\$ 12,128,863	137	\$ 36,549,621	0.56%
18	Mr. Michael Aubrey	RE/MAX Metropolitan Realty	42	\$ 23,992,320	18	\$ 12,372,859	60	\$ 36,365,179	0.56%
19	Mr. Lawrence Lessin	Save 6, Incorporated	82	\$ 35,625,388	0	\$ -	82	\$ 35,625,388	0.55%
20	Ms. Yu Fan	BMI	39	\$ 14,411,973	64	\$ 20,398,701	103	\$ 34,810,674	0.53%
21	Mrs. Guoying Li	Jobin Realty	33	\$ 14,626,910	54	\$ 20,154,245	87	\$ 34,781,155	0.53%
22	Ms. Judith Milstein	Long & Foster Real Estate, Inc.	69	\$ 21,827,350	35	\$ 12,907,855	104	\$ 34,735,205	0.53%
23	Mrs. Jennifer Cuthbert	Long & Foster Real Estate, Inc.	48	\$ 23,150,615	23	\$ 9,452,015	71	\$ 32,602,630	0.50%
24	Mr. Charles Holbrook	RE/MAX Metropolitan Realty	39	\$ 23,313,123	19	\$ 8,508,139	58	\$ 31,821,262	0.49%
25	Ms. Ellen Katz	Weichert, REALTORS	40	\$ 17,888,403	27	\$ 12,765,256	67	\$ 30,653,659	0.47%

### Single Agent Production



### Selected Agent Monthly Production

*Ms. Matin Maghsoudzadeh*

Month	Listings	Volume	Purchases	Volume
Aug-09	0	\$ -	0	\$ -
Jul-09	0	\$ -	0	\$ -
Jun-09	0	\$ -	0	\$ -
May-09	0	\$ -	0	\$ -
Apr-09	0	\$ -	0	\$ -
Mar-09	0	\$ -	0	\$ -
Feb-09	0	\$ -	0	\$ -
Jan-09	0	\$ -	0	\$ -
Dec-08	0	\$ -	0	\$ -
Nov-08	0	\$ -	0	\$ -
Oct-08	0	\$ -	1	\$ 1,010,000
Sep-08	0	\$ -	0	\$ -
Aug-08	0	\$ -	0	\$ -
Jul-08	1	\$ 399,000	0	\$ -
Jun-08	0	\$ -	0	\$ -
May-08	0	\$ -	0	\$ -
Apr-08	0	\$ -	0	\$ -
Mar-08	0	\$ -	0	\$ -
Feb-08	0	\$ -	0	\$ -
Jan-08	0	\$ -	0	\$ -
Dec-07	0	\$ -	0	\$ -
Nov-07	1	\$ 409,200	0	\$ -
Oct-07	0	\$ -	0	\$ -
Sep-07	0	\$ -	0	\$ -

